ADMAVIC's Lead Quality, Targeting, & Buyer Qualification System

The Only Real Estate Lead Generation Company in Gurgaon That Delivers Verified, Exclusive, High-Intent Buyers Consistently

Gurgaon has one of the most competitive real estate markets in India. More than 7,000+ real estate brokers, 3,000+ channel partners, 400+ real estate agencies, and 70+ major developers operate here.

Every single one of them wants:

- ✔ High-intent property buyer leads
- ✓ Verified mobile numbers
- ✔ Budget-matched customers
- ✔ Location-specific enquiries
- ✓ Investors with real money
- ✓ Serious buyers (not timepass)
- ✓ Exclusive leads that are not shared

However, most brokers end up facing:

- **X**Fake numbers
- **★**Duplicate leads
- XMixed leads from random agencies
- XShared leads sent to 5 brokers
- XLow budget buyers for high-end properties
- XWrong location enquiries
- **X**Low-intent "just browsing" users
- XLeads with no property interest at all

This destroys ROI.

This ruins builder relationships.

This kills pipeline consistency.

This wastes days of manpower.

ADMAVIC was created to solve this permanently — using the most advanced **Real Estate Lead Qualification System in India**, completely engineered for Gurgaon's buyer behavior.

□ 5.1 — Our Core Promise: Only Quality Leads, Never Shared ADMAVIC follows NON-NEGOTIABLE lead quality rules: **□ NO Shared Leads** Every lead is given to ONE broker ONLY. □ NO Mixed Leads We never mix leads from: Auto industry Education Jobs Credit cards Insurance □ NO Old or Recycled Leads Every lead is **freshly generated** and **real-time delivered**. □ NO Fake Clicks We block low-quality traffic using negative targeting. **☐ NO Low-Intent Enquiries** Our strategy automatically filters out non-serious buyers. **✓** 100% Exclusive Leads This increases conversions by 3X to 7X.

Every lead must pass through **7 verification layers** before reaching a broker.

☐ 5.2 — ADMAVIC's Multi-Layer Buyer

Verification Framework (MLBVF System)

Layer 1 — Identity Validation

We validate:

- Valid mobile number
- WhatsApp availability
- Email correctness
- Real name (no bogus names)
- Device fingerprint

Invalid profiles are eliminated.

Layer 2 — Location Match Verification

Buyers must specify:

- Target sector (e.g., 57, 66, 70A, 92, etc.)
- Preferred area (GCER, GCR, Dwarka Expressway, New Gurgaon)
- Property type (residential/commercial)

This prevents irrelevant location mismatches.

Layer 3 — Budget Matching Filters

We match buyers across these ranges:

- ₹50L ₹80L
- ₹80L ₹1.2 Cr
- ₹1.2 Cr ₹1.8 Cr
- ₹2 Cr ₹3.5 Cr
- ₹4 Cr ₹7 Cr luxury
- ₹7 Cr+ ultra-luxury
- Commercial ₹1 Cr ₹20 Cr

This ensures brokers get budget-perfect leads.

Layer 4 — **Property-Type Confirmation**

Buyers must confirm:

Residential:

- 2BHK / 3BHK / 4BHK
- Apartment / Builder Floor / Villa
- Ready-to-move / Under-construction
- Plot / Luxury / Affordable

Commercial:

- SCO plot
- Showroom
- Retail shop
- Pre-leased office
- Food court
- Co-working
- Industrial warehouse

This eliminates irrelevant buyers.

Layer 5 — **Intent-Level Scoring**

ADMAVIC's AI-based scoring system analyzes:

- ✓ Page scroll depth
- **✓** Time spent on pricing
- **✓** Project comparison behavior
- **✓** Number of brochure downloads
- **✓** Contact button clicks
- **✓** Repeated sector searches
- ✓ Clicks on "Book a Site Visit"

The system assigns an **Intent Score**:

- **Intent 9–10:** Hot buyers (Immediate)
- **Intent 7–8:** High-intent buyers (This month)
- **Intent 5–6:** Warm buyers (Research stage)
- **Below 5:** Eliminated

Only 7–10 score leads are sent to brokers.

Layer 6 — Urgency & Timeline Verification

We filter buyers based on:

- Buying timeframe (Immediate / 30 days / 60 days)
- Payment method (Loan / Cash / Mixed)
- Self-use vs investment
- Purpose of purchase

This ensures most buyers are ready within 7–45 days.

Layer 7 — Fraud Detection & Data Cleansing

We use systems that detect:

- Repeated fake patterns
- Wrong number formats
- Spam behavior
- Duplicate submissions
- Bot-generated forms

Unqualified leads are removed.

□ 5.3 — Hyper-Targeting Engine for Gurgaon Buyers

ADMAVIC uses hyperlocal targeting across:

- Gurgaon sectors
- Landmarks

- Builder names
- Micro-markets
- Property categories
- Investment zones
- High-income pockets
- NRI markets

Property Buyer Types ADMAVIC Targets Perfectly

✓ Type 1: End-User Buyers

- Families
- Working couples
- Local upgraders
- Corporate relocations

✓ Type 2: Investors

- Long-term appreciation
- Rental yield
- Commercial gain
- Pre-launch opportunities

✓ Type 3: NRI Buyers

- UAE
- Canada
- UK
- Australia
- Singapore

✓ Type 4: Commercial Real Estate Buyers

- Business owners
- Franchise investors
- Retail buyers
- Office leasing investors

☐ 5.4 — Gurgaon Micro-Sector Buyer **Matching System** ADMAVIC maps buyer interest to a sector: ☐ Sector 48–49 Premium floors + apartments **□** Sector 57–58 Builder floors, family homes □ **Sector 66–67** Luxury / Premium apartments **□** Sector 70 / 70A High-rise premium projects ☐ Sector 83–95 Affordable + mid-segment **□** Sectors 102–113 Dwarka Expressway investment zone This ensures brokers ONLY get buyers relevant to their inventory.

☐ 5.5 — Builder-Specific Lead Verification

ADMAVIC filters buyers by builder preferences:

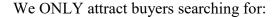
DLF

- M3M
- Emaar
- Signature Global
- Smartworld
- Tata
- Godrej
- Elan
- AIPL
- Whiteland
- Paras

Buyers who enquire for a specific builder are 10X more likely to convert.

ADMAVIC ensures brokers receive these builder-filtered high-intent leads.

☐ 5.6 — High-Intent Keyword Filtering (USED IN REAL CAMPAIGNS)



- * real estate lead generation company in gurgaon
- * property dealer lead generation gurgaon
- ★ google ads for property dealers gurgaon
- ★ exclusive buyer leads gurgaon
- ★ best real estate lead provider gurgaon
- ★ gurgaon commercial property buyer leads
- ★ gurgaon residential buyer leads
- ★ hyperlocal real estate lead generation gurgaon

These are extremely transactional, high-conversion, ready-to-talk buyers.

□ 5.7 — The "Interest Confirmation Stage" (ICS)

Before passing the lead to the broker, ADMAVIC sends:

"Hello, are you currently looking for property in Gurgaon? Should we arrange a callback?"

Buyers must respond:

- ✓ "Yes"
- ✓ "Call me"
- ✓ "Share details"
- ✓ "Looking for XYZ project"

This eliminates junk and leaves only real buyers.

☐ 5.8 — The Result: Gurgaon's Highest Lead Quality in the Entire NCR

Because of the multi-layer system, leads delivered by ADMAVIC have:

- **✓** Higher conversion rates
- **✓** Better budget matching
- **✓** Lower follow-up friction
- **✓** Higher meeting booking rate
- **✓** Higher site visit confirmation
- **✓** Higher closing percentage

On average:

- Normal lead providers convert 3–5%
- ADMAVIC leads convert **18–45%** (depending on category)
- Builder-specific leads convert 36–72%

□ 5.9 — The 3 Biggest Reasons ADMAVIC Leads Convert 5X Better

✓ Reason 1: Real Intent, Not Timepass

Only selected buyers who are actively searching are targeted.

✓ Reason 2: Perfect Inventory Match

Brokers get leads aligned to sector, budget, property type.

✓ Reason 3: Exclusive Lead Delivery

No competition, no confusion, no price-cutting.

☐ 5.10 — What Brokers Say After Using ADMAVIC

Clients report:

- ★ "Finally getting REAL buyers."
- * "Daily leads are extremely relevant."
- ★ "Site visits doubled."
- ★ "Budget-match is perfect."
- * "No time waste on fake enquiries."
- ★ "Getting NRI buyers consistently."
- * "Commercial leads are top-notch."
- * "My builder is happy because I close deals faster."

ADMAVIC gives brokers in Gurgaon complete market dominance.

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